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CONFIDENTIAL QUESTIONNAIRE

Please help us get to know you by providing the information requested. Understanding your situation will help us serve you better.

This form collects data for informational purposes only and does not supersede any data or information reported on official Cambridge forms. This information is provided by you (the client). If any of the information is incorrect, you should notify your financial advisor. The information provided by you should be reviewed periodically and updated when either the information or your circumstances change.

Any information you provide is kept strictly confidential.

PERSONAL INFORMATION

	Client 1	Client 2
Name		
Phone Number		
Email Address		
Address		
Date of Birth		
Annual Income	\$ <input type="text"/> <input type="checkbox"/> Retired?	\$ <input type="text"/> <input type="checkbox"/> Retired?

CHILDREN

Name	Date of Birth	Lives in Household	Plan for Education
		<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
		<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
		<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
		<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No

GOALS

Please rank the following goals in order of importance to you (1 = most important)

- _____ Planning for Retirement
- _____ Saving for College
- _____ Budgeting
- _____ Managing Investments
- _____ Other: _____

Securities offered through Cambridge Investment Research, Inc., a broker dealer, member FINRA/SIPC. Investment Advisor Representative, Cambridge Investment Research Advisors, Inc., a Registered Investment Adviser. Cambridge and Vision Financial are not affiliated.

FINANCES

	Client 1		Client 2	
	Total	Annual Contributions	Total	Annual Contributions
Employer Plan	\$	\$	\$	\$
Roth IRA	\$	\$	\$	\$
Traditional IRA	\$	\$	\$	\$
Cash/Bank Products	\$		\$	
Other Investments:				
Real Estate (not primary residence)	\$			
Stocks	\$			
Bonds	\$			
Insurance Products/Annuities	\$			
Other:	\$			

CONSIDERATIONS

What is your monthly retirement income goal (typically at least 75% of current monthly take-home pay)? \$ _____

At what age do you plan to retire? Client 1: _____ Client 2: _____

What are your estimated annual household expenses (mortgage/rent, utilities, typical bills)? _____

Do you have any special expenses (wedding, college, home purchase, etc.) coming up? If so, when and how much? Years: _____ \$ _____

NOTES
